

April 2015

Staying Connected

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NEWS**

The Hitting



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*“Think before you speak.
Read before you think.”*

Fran Lebowitz

With access to books, articles and other publications at our fingertips there is really no excuse not to hit the books. With a click we can have access to a diverse range of publications.

The obvious benefits include stronger analytical skills; broadening as well as the accumulation of new

perspectives, insights and knowledge and, the improvement of our memory. Clearly reading is good for the mind, body and spirit.

“The will is there, but not the time”

“Too many other pressing things to do.”

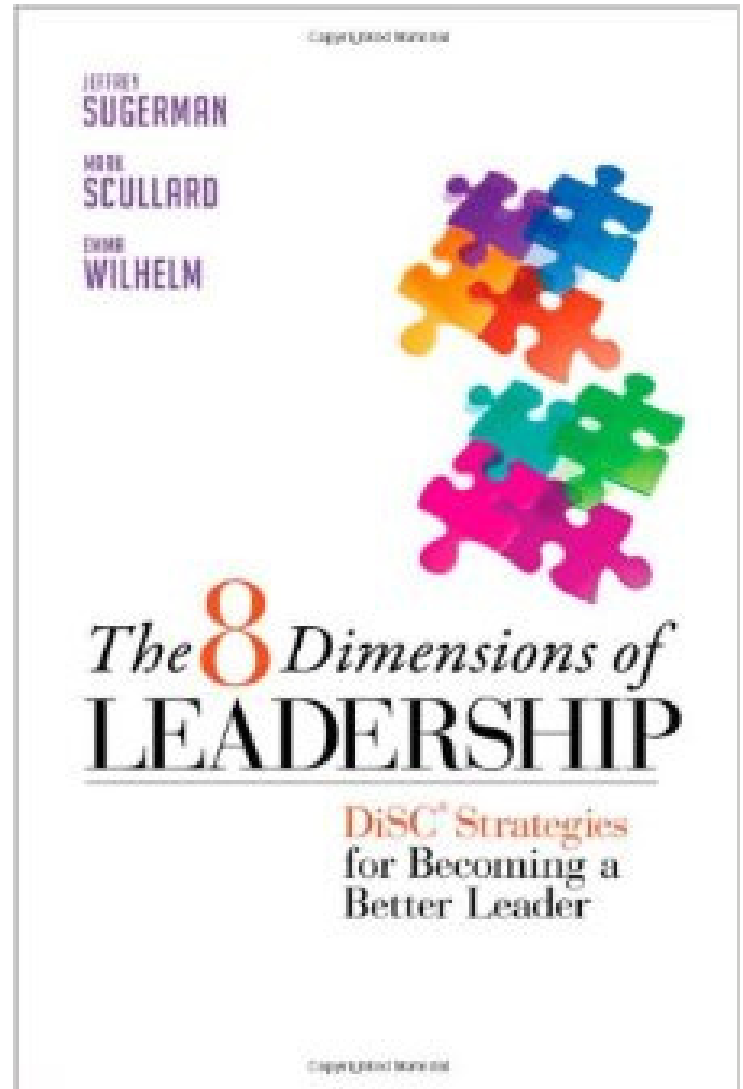
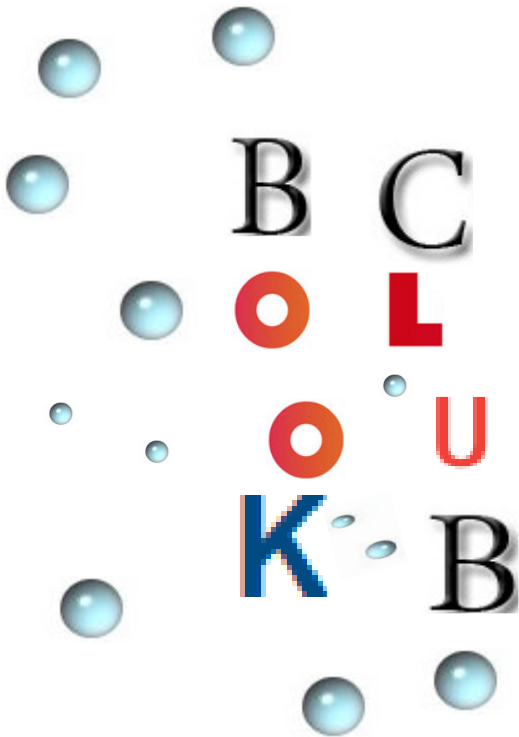
I can't say I am surprised by these commonly cited responses for not making reading a priority.

Consider however that reading may be just the fix you need. Between pages you will find solutions to the disconnects between what is and what needs to be; answers to the change you seek; the counselling you need in

order to reprogram your department, organisation or business; the tools for juggling a gruelling schedule of life and work and, learning how to identify the best strategy in response to modern day problems.

Granted you may not be able to find five hours a day to be enveloped between pages but you can certainly block out thirty minutes two to three days per week. Try reading when you are standing in line to pay bills or awaiting a medical consultation or a business appointment.

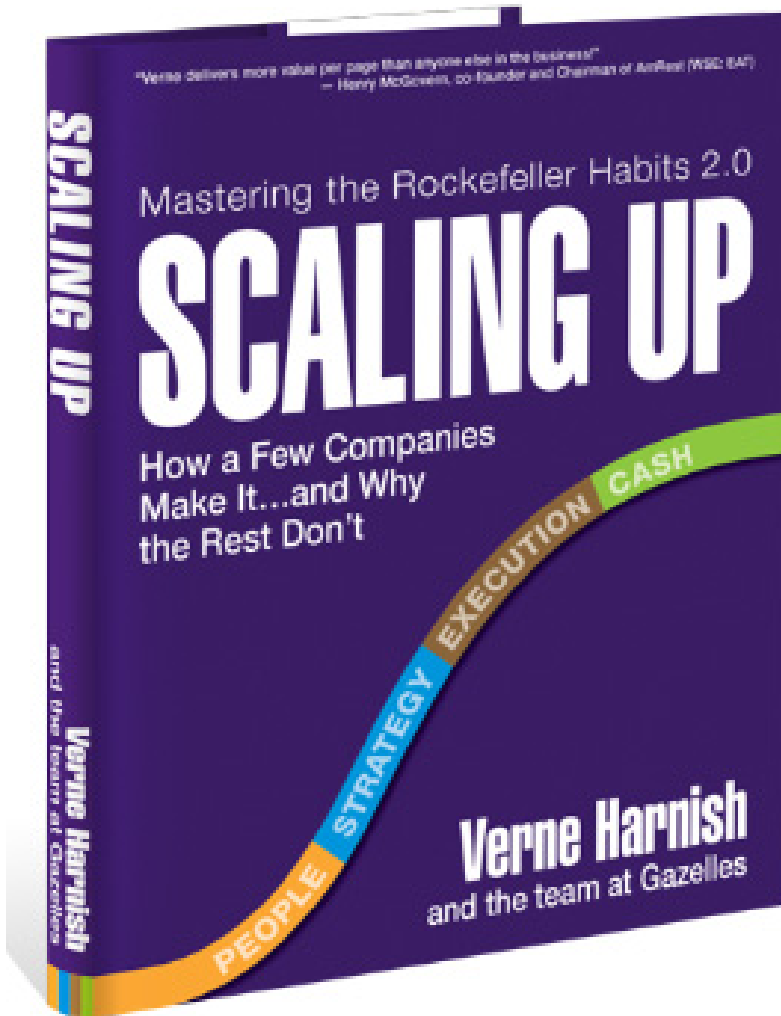
We all need time to work on ourselves, to sculpt a better “I”. Carve out time to read and think. Make sure you remember which one comes first. [SLW](#)



A must read if you want to delve into your interpersonal styles and those of others in order to become a more effective leader. You will understand more clearly the various personality style preferences and the collective opportunities and challenges that those styles create.

The book will help you to identify your strengths that contribute to your success and the weaknesses that prevent you from accomplishing what you need to do.





Everyone is aligned with the number #1 thing that needs to be accomplished this quarter to move the company forward. As mentioned earlier, scaling a firm is about taking one significant step at a time and then checking data and adjusting accordingly. It is about setting a quarterly goal, providing the company with a badly needed finish line every 90 days, vs. just running and running and running. It also affords everyone an opportunity to celebrate or commiserate -

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Scaling up reminds us that Results and Growth are action words. What is amazing about this book is the numerous practical working templates and tools that it provides to allow readers to focus, plan, and execute a path to success.

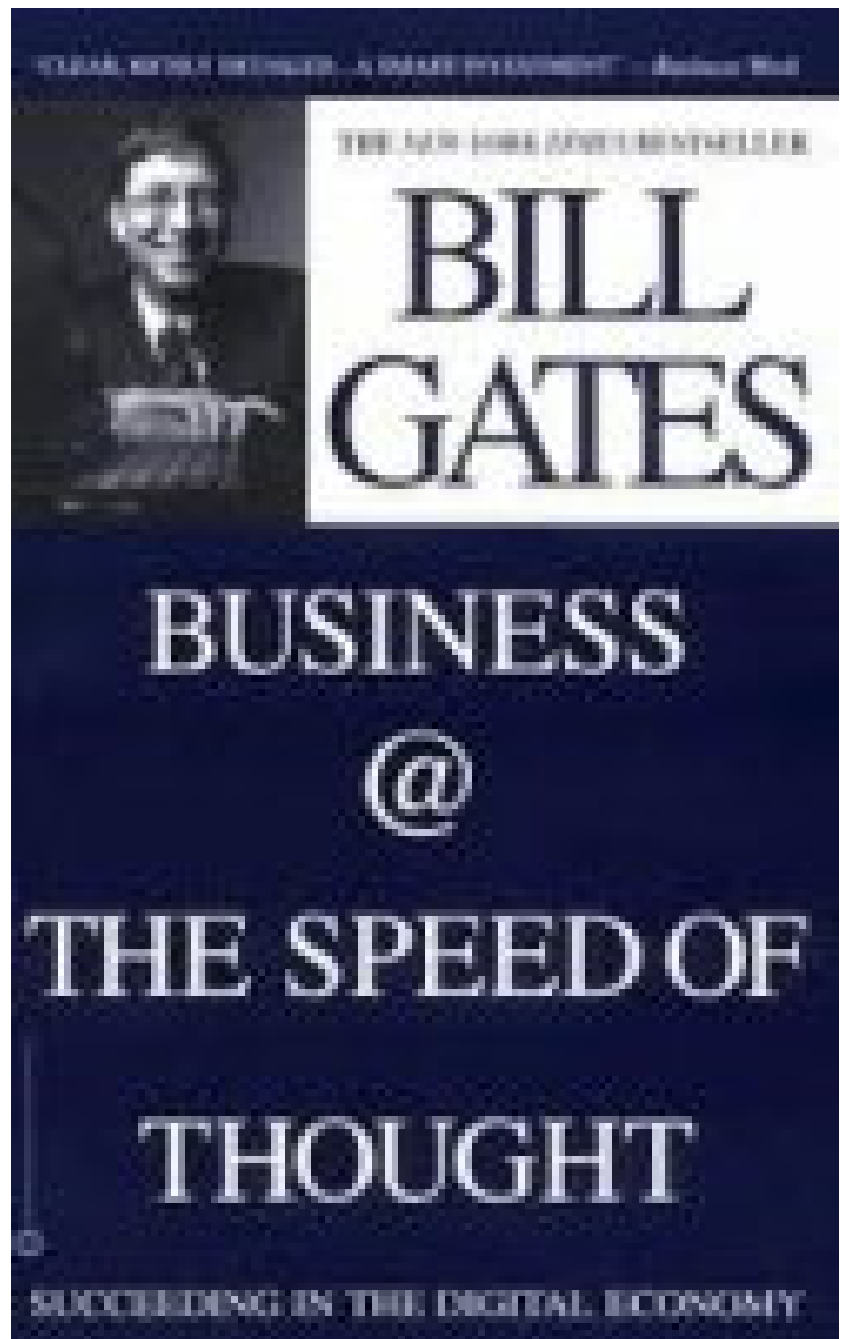
“The more you **read**
the more **things** you know.
The more that you **learn**
the more **places** you'll go.”
-Dr. Seuss

“How you gather, manage and use information will determine whether you win or lose.”

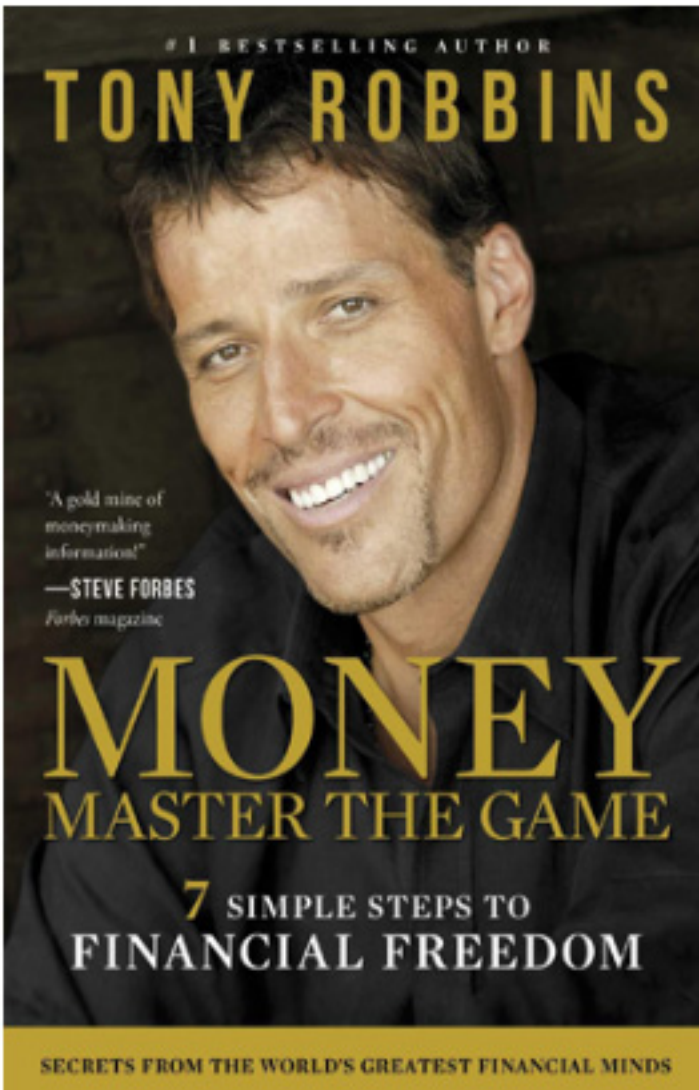
“A digital nervous system will let you do business at the speed of thought—the key to success in the twenty-first century.”

“Bringing together the right information with the right people will dramatically improve a company’s ability to develop and act on strategic business opportunities.”

“agility and creativity will allow us to catch up quickly.”



Published in 1999, this book which emphasizes the need for businesses to develop a robust digital nervous system is still very much relevant for our times. Download a free copy at <http://www.chiakhaothanhcong.com/DownloadFiles/speed-of-thought-bill-gates.pdf>



You either use it, or it uses you. You either master money, or on some level, money masters you!

How you deal with money reflects how you deal with power. Is it an affliction or a blessing? A game or a burden?

Want to master your finances? Find a financial master and imitate how he or she deals with money, and you will have found a pathway to power...

Success leaves clues. People who succeed at the highest level are not lucky; they're doing something differently than everyone else does. ”

“When a man with money meets a man with experience, the man with the experience ends up with the money, and the man with the money ends up with the experience.”